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ACS Benefit Services Welcomes Wes Jones as New Regional Director of Sales

Winston-Salem, NC – ACS Benefit Services announced that Wes Jones has joined the company as Regional Director of Sales. He will report to Joe Meyer, Vice President of Sales, and be responsible for generating new business and cultivating broker relationships as ACS expands into new markets.

A seasoned sales executive with vast experience in the self-funding industry, Jones comes to ACS from HealthSCOPE Benefits, where he spent the past nine years as Vice President of Sales. Prior to that, he worked for 14 years in the financial services industry.

"I am very excited to join the dynamic team at ACS and look forward to bringing to market innovative solutions for the employer community," Jones said in a statement.

ACS President & CEO Kari Niblack praised Jones' experience.

"I am delighted to welcome Wes to ACS," Niblack said in a statement. "As ACS continues its rapid growth and focuses across the United States, Wes brings a deep channel experience that will accelerate ACS' growth and help our clients navigate the product changes that are driving a renaissance in the industry. We are thrilled to have him onboard."

About ACS Benefit Services

Founded in 1982, ACS Benefit Services was formed on the realization that there needed to be better benefit solutions and health plans available in the marketplace. Since then, ACS has grown to be a leading third-party administrator by focusing on the future of the industry, creating long-term solutions and predicting the benefit administration needs of our employer groups. For more information, visit ACSbenefitservices.com.